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SUCCESS.



PLUMP, amiable Italian woman will this evening earn \$2,000 by skilfully using the muscles of her throat, lungs and diaphragm. She will add to the bank account of Oscar Hammerstein as well as to her own, because the seats for her appearances at the Manhattan Opera House have been sold long ahead. As Miss Greeley-Smith put it in her vivid interview with Mme. Luisa Tetrazzini, "her throat will utter the

golden notes in exchange for other golden notes bid by Oscar Hammerstein."

Of the many thousands who will go to see or hear Mme. Tetrazzini, how many are there to whom the thought will not occur—how much money she receives for a little pleasurable work?

This is the common thought which any success highly rewarded financially brings to the multitude.

When a man reads that a successful lawyer has received a fee of \$75,000 for drawing a lease, or a successful physician received \$10,000 for an operation, or a successful architect \$100,000 for his plans and drawings, or a successful reconciler a million dollars for putting through a business deal, the common mind is inclined to fill with envy and to attribute such a flow of golden fortune to luck or chance rather than to persistent effort.



When Mme. Tetrazzini began to sing in Italy her salary was \$20 a month, less than a show gir! gets every week. She sang some time before she was raised to \$40 a month.

She worked hard. She studied her voice, her health and her work. She went to other countries and sang and studied and worked there. Year in and year out she worked, studied, sang and hoped that some day she would be one of the world's great artists and singers.

It took a long time.

- ability once dwelt the possibility of success. They want success to come at once. If it does not come, they try something else. If success does not come then they try still something else. In the end they have only many failures because they never went so far in any line as to reach success's border land.



Mme. Tetrazzini is hardly what could be called a young woman. Pew women or men either succeed when they are young. That is be-simply awful! Persistence is nothing except the utilization of time.

Now that Mme. Tetrazzini has attained success she looks upon it

That is the weakness of present day success. It is measured by how much money it brings and not by the glory of it.

Letters from the People.

Another Plank Road Record.

To the Editor of The Evening World: What we need most—firemen, policemen, We, as a society, are quite interested street cleaners, &c. Plenty of old men in the records of Jerseyltes in walking that could not get employment with from Newark to Jersey City, via the business concerns could be employed at blank road. A number of our members certain duties. Laborers employed by have eaken this walk, their record sime the city at \$2 per day are now working being one hour and thirty-six minutes. on short time. How is it that the high High street, Newark, to the Jersey City time? If hours were 8 to 6 and the ferry-house. This is a little longer than sincourists' salaries were cut down, from Broad and Market streets, New- think New York would save not less ark. We stand ready to back this up than twenty millions yearly in salaries. by actual test.

Newark Physical Culture Society,

Four More "Ship" Reasons.

To the Editor of The Evening World: A reader asks "Why is a ship called Because she is like a woman in several ways: She is often "tender" To the Editor of The Evening World:
to a "man of war;" often running after Can any of your readers tell where a pier (peer).

"Waste and Want."

To the Editor of The Evening World: Your editorial headed "Waste and Is there a tunnel or of the city, is correct. The only remedy in the English Ch. England and France? of Estimate and Apportionment to go To the Editor of The Evening World:

Iduction would occur we would have That is, from Springfield avenue and salaried men are not working on half The public official that will successfully advocate hours of from 8 to 6 and no Charles E. Knell, Sec. higher pay than \$1,500 a year will be a very popular man with all but the sinecurists of New York.

J. H. LEON LANSER.

Nature Fakers, Attention!

often attached to a buoy the thousands of sea guils seen flying (boy), and frequently "making up" to over the North River stay at night? LOUIS ZWICKEL, JR.

This question I have heard asked many times but no one seems to know.

INTERESTED.

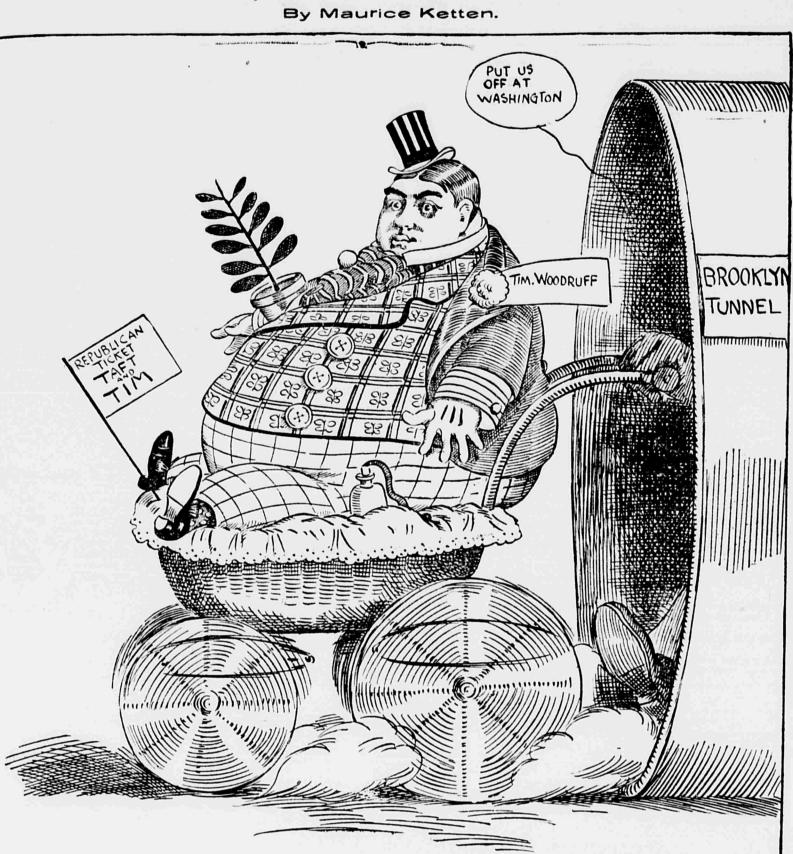
No.

Want," in relation to the extravagance ing the English Channel, connecting

One Remedy for Insomnia.

or the payroll of every city depart- A correspondent asks for a cure for ment and reduce salaries and lengthen sleepicssness. Take a cup of pure warm the hours of work. If any large bushmes concern were to run its payroll, tried remedy. I have told this to many of my friends with best results. Peanats in small quantities are also good for insomries.

Oh, Look Who's Here!



There is where fail the majority of the people in whose latent Perhaps You've Been in This Sort of Mix-up With a Janitor Yourself, So You'll Readily Understand Just How Poor Mr. Jarr Felt About It.

By Roy L. McCardell.

CAN'T believe it," said Mr. Jarr. "Why, he always appeared to be a very civil fellow."

in a great heat. "You can't believe anything I say. But I to fly into a rage over every little thing. The poor janitor! You know, too, tell you that he was very impudent! Of course. I might he's all crippled up with rheumatism!" know that you wouldn't defend me. I could be struck right in the face by the janitor and I suppose you'd thank

ROY L. MCCAROELL been present. 'Now don't talk that way," said Mr. Jarr. "Calm your- he wasn't hurt!"

Miss Lonely Is Ingenious in Pursuit of Mr. Man.

GOING NOW

I THINK YOU'RE SO HANDSOME.

I WOULD MAKE)

I NEED A HUS-BAND - I NEED A

HUSBAND - HUS- Z BAND - HUSBAND-

MARRY ME

self. You know I wouldn't let any one be discourteous to you if it cost me my life. What did he say?"

"You're right!" shouted Mr. Jarr, losing his caimness. "I beg your pardon! Cause success requires work; work takes time; knowing how takes time. By George! I wouldn't let him look at you in an insolent manner, let alone say said 'Ouch!' and that's all I heard him say." anything. I'll go right downstairs and smash him!" And Mr. Jarr jumped up

and shed his coat. But Mrs. Jarr threw her arms around his neck. "Oh, you mustn't get mixed practically. As she said to Miss Greeley-Smith: "The great artist lives for up with people like that!" she cried. "Never mind what he said to me. I think

> "And what right has he to be different now?" shouted Mr. Jarr. scoundrel! The loafer! I'll go right down there and punch his head."

> > NICE MAN-

3

I'D LIKE TO GET)

REPERTER.

(SEE YOU!)

WOULDN'T YOU LIKE A)

"No; you sit right down there and keep cool!" said Mrs. Jarr. "We must pay no attention to that sort of people. Under no circumstances would I permit you to get in a vulgar brawl with the janitor."

"I don't care whether he was a janitor or a general, a beggar or a baron," cried Mr. Jarr. "No man can insult my wife and live!"
"Now, you mustn't be so foolish," said Mrs. Jarr. "I never saw such a man

"Well, what did he say to you?" asked Mr. Jarr, quieting down a little. in the face by the janitor and I suppose you'd thank "I didn't hear what he said exactly," said Mrs. Jarr. "Perhaps he didn't lif my brother were here he wouldn't let me be mean me at all. You mustn't take every little thing so seriously. It was when the dumbtwaiter rope broke, and I think the dumbwaiter fell down on the janitor

"Or something?" asked Mr. Jair. "You never mind what he said to me!" replied the good lady. "What do you care how he spoke to me? You the grocer's boy was down in the cellar with something, and the janitor asked." only laugh. You would have encouraged him if you had me to wait a minute, and I said we pald our rent and I wouldn't take any orders

"Yes, but that doesn't excuse him swearing at you," said Mr. Jarr. essary to do so? What would you care? If you would not take my part on because I am afraid he's hurt very badly. Poor man, and yet you want to go

> "But you said you couldn't repeat his language?" said Mr. Jarr. "I couldn't," replied Mrs. Jarr. "When the dumbwaiter fell down he just

"Well, if he is ever impudent I want to know it," said Mr. Jarr, shaking his years.

what we call 'La Gloria,' but the woman must have money to live at all." the man had been drinking, and anyway, he always has been polite and oblig- had slipped off, but that he hadn't been hurt at all, nor had he any knowledge of saying "Ouch!"

And he came upstairs and told Mrs. Jarr that the janftor apologized,

EXCUSE ME, I HAVE

ENGAGEMENT-

my simply saying he was rude, you wouldn't if I told you his language was down and strike him. You should be ashamed!"

'Well, what possesses the women, anyway?" thought Mr. Jarr to himself

YOU WOULD MAKE A GOOD HUSBAND.

MUST GET A MAN

I MUST GET A MAN-

BE MINE! BE MINE! OH-OH-ON!

No. 37.-CIVIL WAR.-(Part V.) Battle of Gettyeburg.

EE, outwitting the Union leaders, had successfully invaded the United States in the early summer of 1863 and marched northward through Pennsylvania with about 76,000 men. Such smaller detachments of Union forces as were sent against him were easily routed. In several divisions moved the Confederate army of invasion, the various sections of its coming together near Gettysburg, Pa. There they were met by such bedles of Northern troops as could be brought to the spot, and thither by forced marches was rushed the army of the Potomac, the finest body of fighting men in all the North. Gen. Hooker had just been replaced by Gen. Meade as its commander. Should the army of the Potomac arrive at Gattysburg too late, or fail to stop Lee's onrush, the whole North might lie at the vader's mercy. New York itself might fall. It was the crucial moment of the war. Everything hung upon that one event.

Gen. Meade reached Gettysburg early on the morning of July 2. As The Confederates advanced to the second day's attack, early that morning, a gran along their line as, instead of the raw militia they had expected to brank easily from their path, the bronzed faces of the army of the Potomac ross before them. A clash between the outposts at about 9 A. M. on July 1 opened the battle. A little later the full forces of North and South came together, All day, all the next day, and the day following the battle waged fiercely, with varying fortunes. Meade's left centre was on a hillock called Cemetery Ridge. About a mile to the west the main body of Lee's army was massed on Seminary Hill. Almost a mile of open ground lay between, swept by a fearful crossfire. Across this space Lee planned

Artillery Duel and

and Pettigrew to storm Cemetery Ridge and thus dislodge the Union regiments from their strongest Lee tried to prepare the way for the charge by

on July 3 to send 14,000 men under Gens. Pickett

bombarding the fortifications on the Ridge with a 135-gun battery. An 85-gun Union battery replied. For two hours a deadly artillery duel raged, a duel whose magnitude was almost unparalleled in warfare. At last the Union batteries slackened fire to cool their reeking hot cannons. This was the moment for which Lee had waited. Pickett and Pettigrew, with their 14,000, were hurled at Cemetery Ridge. They had 1,400 yards of open ground to cross before they could reach the Federal outworks. Perhaps never had men marched in the face of a more murderous fire. The word was given and the charge began.

Scarcely had they started when the Northern batteries opened on them.

while from the nearby fortified hill of Round Top a furious crossfire poured in upon the advancing Confederates. Unfaltering, Pickett's men plunged on, falling by hundreds as the artillery tore huge rents in their line. Finally they came within closer range of their foes, and a withering whirlwind of Federal musketry swept their ranks. On staggered the Confederates, hopelessly facing that battle wind, the intervening space between Ridge and Hill strewn thick with their dead. The Southern general, Armistead, was in the forefront of the charge. With 100 men, he broke through the Northern outposts and seized a cannon. Before he could move it from the spot he and all his followers were killed. Under the close quarters fighting the shattered remnants of the 14,000 charging Southerners halted, wavered and tumbled back in broken confusion, seeking madly to evade that awful storm of lead and return alive to their own lines. Pickett alone of all the general officers engaged in the attack was not slain.

The bloodiest, most daring charge of all the Civil War had failed. And with it had failed Lee's invasion of the North. Even as the battle of Gettysburg was the turning point of the Civil War, so was Pickett's charge the turning point of the battle. Its failure spelled defeat for the Confederacy. Back reeled the once dreaded army of invasion, retreating in mad haste over the ground it had so hopefully traversed on its northward march. But on the field of Gettysburg were left about 30,000 Southern dead and wounded. Nearly 14,000 prisoners, with 28,000 small arms, three cannon and forty-one regimental standards, were captured by the victorious Union forces, whose own loss in killed and wounded had reached a total of 23,210. Almost 80,000 men had fought on each side in this most memorable of all civil war battles.

Lee, with what was left of his army, hurried back toward Virginia.

When he reached the Potomac he found he had not enough pontoons to get his troops across. This was Meade's golden opportunity He had Lee at his mercy. By following up the fugitives and catching

Meade's Blunder { and Lee's Escape.

them while their further retreat was balked he might have made an easy conquest and have forced the South's greatest general and strongest army to surrender. But blunders were in those days a part and parcel of many Union generals' movements.

Meade delayed, letting the splendid chance slip through his idle fingers.
'Vhen, after a series of senseless waits, he reached the Potomac he was ten days too late. Lee had by that time succeeded in getting his entire army

Yet even this mistake of Meade's could not mar the completeness of the victory itself. The Confederacy had been steadily in the ascendant. The f. st day of Gettysburg had marked its climax of good fortune. From then

The Training of a Chef.

By John Trainer.

HE head chefs in all the large hotels and restaurants are Frenchmen, so foreigners can only expect subordinate places, whatever their experience may be. A man seeking this training must promise to stay two years at least or the head chef will refuse to consider him. In some kitchens from him, and I unfastened the dumbwaiter and it fell down, and, oh, I do hope a man receives no wages during his entire apprenticeship. In other places they are paid \$2 or \$3 after the first year.

The great restaurateurs, such as Foyer, Voisin and Joseph, came up from the "Swearing at me!" said Mrs. Jarr. "Why, he never swore at me. He doesn't ranks of chefs. Fayet is a born restaurateur. He takes the same pride in his "Do you think I could repeat what he said?" answered Mrs. Jarr. "Is it nec- use profanity at any time. In fact, he was very nice about it, and I am sorry, establishments that an artist does in his paintings. Though he is rich and could retire he is happiest when pleasing his guests. Frederic is the master of the school; he is an artist at preparing game. He is master of the duck. It takes three ducks for an order; two birds are used for the sauce that is pre-pared on a chafing dish. If guests compliment this chef on his cuisine he answers modestly that he has learned well. He was chef at Pallard's for many

Some of these chefs have been known to spend \$100 on making a single dish. "How ridiculous you talk!" said Mrs. Jarr. "It just upset me, that was all." but they can prepare excellent dishes for almost nothing. They all have their So Mr. Jarr went down to see the janitor and found that the dumbwalter rope specialties and never imitate one another. They have certain dishes that none outside of the house could make if they tried. An American chef who had received his training in Paris says: "The French

put their ideas into their coeking, and they cook for the palate."

Though many of the large hotels in New York and throughout the East have French chefs, there are plenty of establishments preferring American cooks who have studied in Paris. Some of these men earn \$3,000 to \$4,000 a year, where their By F. G. Long salaries were only one-third that sum before they had this training. Once a great chef was introduced to a man whom he had known years before. He was introduced as "M. Rean." "I thought your name was Ryan," the man remarked, "as I remember it."

"It was Ryan when I carned \$25 a month, but since it has become Rean I get 5.000 a year."-Chicago Tribune.

Prison Cell Epigrams.

By Richard Wilson, in Joliet Prison. AD company will take any young fellow to the bad. I thought every young chap ought to sow his swild outs, now it was a delusion.

Cigarettes, poolrooms, dance halls, the red light district to route to h-. I went it, so I know, I have tried to live up to about \$25 a week on a \$12 milary. The

All the reformation in the world will not reach a lot of young Most young men think they know more than their parents about fast living

but they are dead wrong. I had the best father and mother in the world. They brought me

but I envied the fast livers.

How to Avoid Heart Failure.

ON'T fail to take care of yourself during measies, souriet fever, acuts rheumstism and diphtheria. Don't use alcohol in any form,

Don't miss slight daily exercise and deep breathing. sleep in in a small, stuffy bedroom,

Don't fall to eat fruits and vegetables as much as you can.

Don't dress so as to interfere with the respiration.

Don't overfill the stomach just before retiring. Don't drink mineral waters with an excess of carbo

Don't cun upstairs.

Don't drink cold water in seign.

Dou't de mental work immediately after a

Don't let your anger get the hetter of you. Don't let shaumatism get the mastery of you, Don't run after the case if you are findny,